User Guide for **NEW** applicants <u>or</u> those applying for a SUPPLEMENTARY licence

Updated August 23, 2021

IMPORTANT NOTES PRIOR TO BEGINNING AN APPLICATION

The online application system applies to all categories of applicants other than an Amendment to a <u>Restricted Insurance</u>

Agent's (RIA) Designated Official, which requires the completion of a paper application.

General or Adjusters only: An Operating Agent ("K") or Designated Representative ("E") MUST apply and be issued first prior to any other level of agent or adjuster applying for a licence.

Review the ICM website:

The Insurance Council of Manitoba issues licenses on an equivalency basis (i.e. "Acting Under Supervision" in Ontario would be equivalent to ICM's Level 1 General Licence). QC Residents (who obtained their education in QC Jan 1/16 or after) MUST show proof that they have completed the "LLQP CANADA" program or the "Ethics & PP (Common Law)" program in order to obtain a licence in MB. Providing information that they have a licence in QC does not fully satisfy the information required by the ICM. Review the required educational requirements prior to applying for a particular licence (General requirements, Insurance Adjuster requirements, Life/A&S requirements). Should the applicant apply for a General Agent Licence or Insurance Adjuster Licence at a different level than they qualify for, the application will be returned as incomplete.

All applications are reviewed in the order that they are received at the ICM office - no exceptions are given. Applications are typically reviewed within 7-business days of being received at the ICM office, however, this could vary depending on the volume of applications received on any given day.

To allow our staff to be as efficient as possible, we ask that you do not contact the ICM office unless you have not received a response by the start of the 8th business day.

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Quick viewpoint of the system

<u>Applicant</u> applies for a licence by completing an online application form and providing all documents as requested to determine suitability for the licence.



Applicants will want to review and use this User Guide for assistance with applying online.

<u>Applicant</u> submits online application to the "Authorizer" (agency/firm/sponsor) for review. Once submitted, questions CANNOT be changed.



<u>Authorizer(sponsor)</u> reviews the application in its entirety to determine suitability for a licence by performing their due diligence.



Authorizer (sponsor) can perform one of the following:

- Save the application to review at a future time ["Save"]. This application has not been submitted to the ICM and is simply saved to review at a future time by the Authorizer.
- b. Approve the application and send it to the ICM for review ["Approve"].
- c. Send back the application to the applicant for further information ["**Send Back**"].
- d. Decline the application ["Decline"].
- e. Cancel the application if the applicant no longer wishes to pursue a licence ["*Cancel Application*"].
- f. Return to the previous screen if you no longer wish to review and/or authorize the application ["*Return*"].



If the application is approved and submitted to the ICM
("Approve"), the ICM will review it for suitability of a licence. The ICM then has the same options as the Authorizer (Save, Approve, Send Back to the applicant for further information, Decline, or Cancel Application).

Once issued, a confirmation of licensing email will be sent to the new licensee confirming their licence.

Applications automatically EXPIRE within 30 days of inactivity by the Applicant or Authorizer.

Progress Bar:

The progress bar (as demonstrated below) at the top of your application will provide you with the stage in which your application currently sits.

Walting to Submit Pending Authorizer's Review Pending ICM Review Approved

- "Waiting to Submit" = application is pending with the applicant for information.
- "Pending Authorizer's Review" = application is with the sponsoring organization to review and submit to the ICM for consideration of a licence.
- "Pending ICM Review" = application is pending with the ICM for review and consideration of a licence.
- "Approved" = application has been approved for a licence. Note that this does not mean that a licence has been issued. A confirmation of licensing email will be sent to the stakeholder once a licence has been issued, and the licence will be made public under the <u>Licence Search</u> on ICM's website.

Notifications:

Each time an application progresses to a different stage in the process, a notification will be provided to both the applicant and their Authorizer. Notifications can be located within the *bell* in the upper righthand corner as demonstrated below. This allows the applicant and authorizer to always stay up-to-date with the application progress.



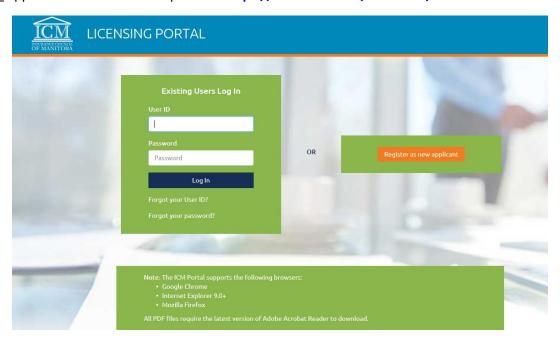
Steps to applying for a licence

Important Notes about Payment:

- Payments are kept on hold as a pre-authorization until the licence has been issued by the ICM.
- A receipt can only be viewed by the applicant once the service is rendered (a licence has been issued) by the ICM. Receipts for pending applications will not be provided.
- If an application is "Cancelled", "Declined" or "Expired", the pre-authorization payment is released back onto the credit card or added back into the company account if paid by a credit on account.

Step 1: Login or Register as a new applicant

Login or Register as a <u>new</u> applicant within the online portal at https://lms.icm.mb.ca/lcmPortal/.



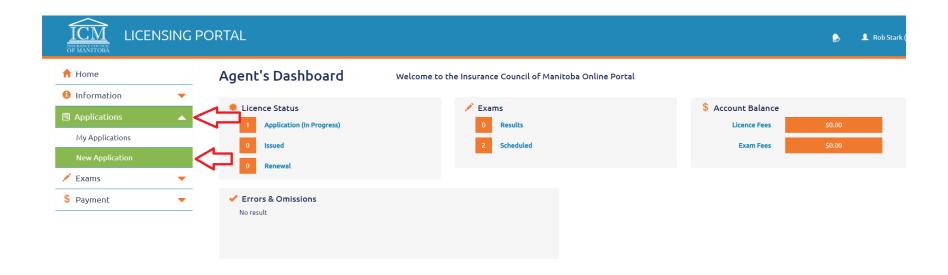
Step 2: Verify your Email Address

Note the importance of this email address – all correspondence from the ICM will be sent to this email, including annual licence renewal reminders, E&O reminder notices, Disqualification notices due to not updating your E&O, Council Report/Newsletter information, etc.



Step 3: Finding where to apply once logged in

Click on "Applications" then "New Application" to apply. Note: if you already have an application underway, click on "My Applications" to view this application and make changes if the application is currently pending with you.



Step 4: Applying for a **New** Licence vs. Applying for an **Amendment** to your current licence(s), a **Reinstatement** of your prior licence(s) or an annual licence **Renewal**

If you have never held a licence in Manitoba or wish to apply for a supplementary (additional) licence in Manitoba for the same insurance class, or have not held a licence for over 12 months in Manitoba, you would answer the question below of "What would you like to do today?" with "Apply for a New Licence".

Application For Licence



Refer to the User Guides and FAQs for assistance.

Application Status

All Applications are reviewed in the order that they are received at the ICM office - no exceptions are given. Applications are typically reviewed within 7-business days of being received at the ICM office, but this could vary depending on the volume of applications received on any given day. Please refer to the progress bar (located at the top of your application) to determine which party in the process is currently reviewing your information:

- "Waiting to Submit" = application is pending with the applicant for information.
- "Pending Authorizer's Review" = application is with the sponsoring organization to review and submit to the ICM for consideration of a licence.
- "Pending ICM Review" = application is pending with the ICM for review and consideration of a licence.
- "Approved" = application has been approved for a licence.

Note: Once the licence is issued, a confirmation of licensing email will be sent to the new licensee comfirming their licence.

Refer to the User Guide to assist you with the process and change in progress bar. Please do not contact the ICM office for a status update unless the application has been "Pending ICM Review" for over 7-business days.

Step 5: Educational Requirements in Manitoba

- The Insurance Council of Manitoba issues licenses on an equivalency basis (i.e. "Acting Under Supervision" in Ontario would be equivalent to ICM's Level 1 General Licence).
- Review the required educational requirements prior to applying for a particular licence.
- Should the applicant apply for a General Agent Licence or Insurance Adjuster Licence at a different level than they qualify for, the application will be returned as incomplete.
 - Life and accident & Sickness education requirements
 - General education requirements
 - Adjuster education requirements

Step 6: Determine who you are applying with

User chooses the *Insurance Class, Licence Class, Agency/Adjusting Firm* and/or *Sponsor* and proceeds to the next page by clicking Continue.

Important Note: a change to your agency/firm and/or sponsor name cannot be made once the application has been submitted. This type of change can only be made by cancelling the existing incorrect application and submitting a new fully and correctly completed application form.

If you are applying with an organization that is not found in the search fields, please contact the Insurance Council of Manitoba at contactus@icm.mb.ca. ICM can then confirm that you have incorporated your legal agency/firm name and/or registered your agency/firm name with the Manitoba Companies Office before allowing you to proceed in the online system. If the name is not on file with the Manitoba Companies Office, the ICM will not allow you to proceed. If you do submit an application under the incorrect agency/firm name or without an agency/firm name and are wishing the ICM to make this change to the agency/firm name for you, our office will not accept the application and further delay on your application and potential licence would occur.

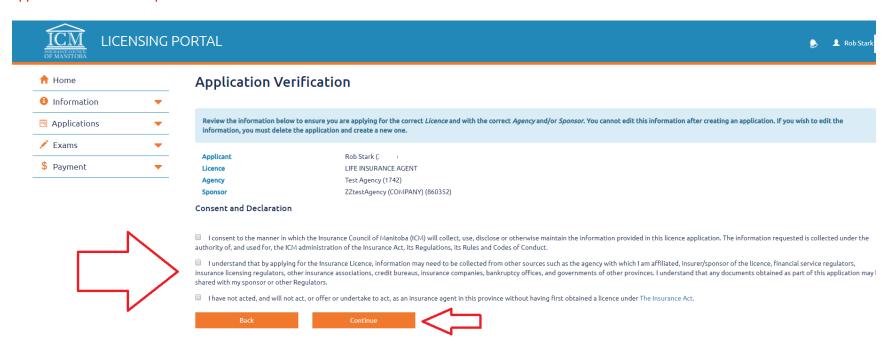
Application for New Licence

The online application system has been enhanced and currently applied format.	es to all categories of applicants other than an Amendment to an RIA Designated Official. This type of applica	tion must be completed by pag
User Guide – to assist the user with completion of the online application		
Insurance Class		
Licence Class		
Agency/Adjusting Firm		
Sponsor	If you are applying with an organization that is not found in the search fields, please contact the Insurance Council of Manitoba at contactus@icm.mb.ca and provide the <u>full name</u> (legal and trade name(s)) of your organization that you are searching for.	
Back Continue		

Step 7: Consent and Declaration before proceeding

User must VERIFY the licence they are applying for, complete the *Consent and Declaration* section by checking off the boxes and click CONTINUE.

Note: If the User needs to make a change, they can click the "Back" button before proceeding to the application. Once the application is started under a particular agency/firm name and/or sponsor name, a change to the agency/firm name or sponsor name cannot be completed, and a new application would be required.

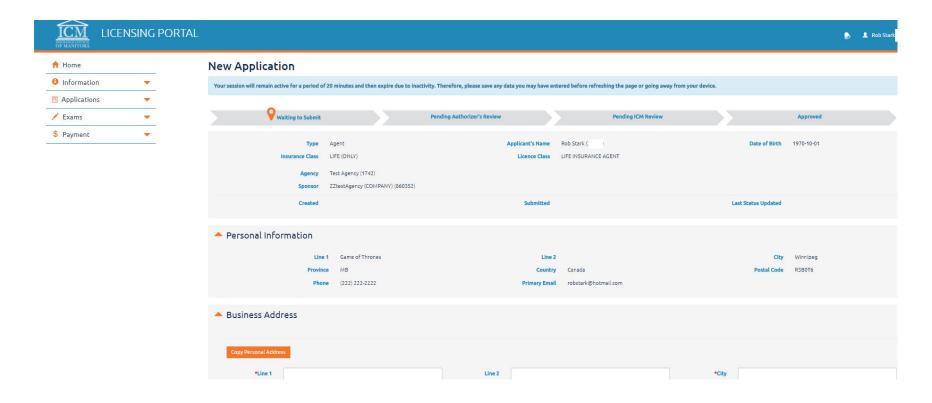


Step 8: Completion of Application Form

User now completes the application form, answering all questions in full and providing documents where requested. Full and complete disclosure of information is required or could result in a delay of the application, and ultimately the application being cancelled or declined for incomplete information.

Once the application is submitted to the Authorizer (Sponsoring Organization), an applicant's answer to a question CANNOT be changed. If a change is required, the applicant will receive the application back ["Pending Change by Applicant"] and will be required to provide this information as a COMMENT. The applicant may also be required to provide uploaded material.

Note: The following 5-pages of this document provides a list of documents required for applicants in specific classes. Keep in mind these lists are not an exhaustive list, and additional documents may be required depending on how the questions have been answered on the application form.

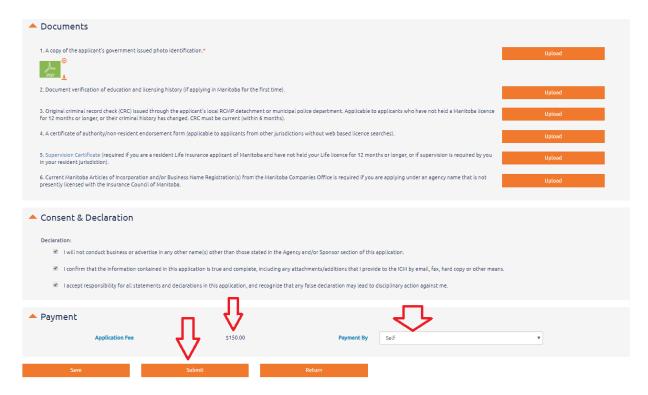


Step 9: Uploading of Documents and Payment

- User uploads all necessary documents, makes payment via credit card (VISA or MasterCard only) or indicates that the company will be paying for them (Company can pay by VISA or MasterCard, or by prepaid cheque to the ICM), and clicks "Submit".
- The application is then sent to the <u>primary</u> authorizer ("Authorizer") with the insurer or agency/firm for review.
- The Authorizer will then review the application and can either send the application back to the Applicant for changes or additional items, or simply submit the application to the ICM for review.

Important Notes about Payment:

- Payments are kept on hold as a pre-authorization until the licence has been issued by the ICM.
- A receipt can only be viewed by the applicant once the service is rendered (a licence has been issued) by the ICM. Receipts for pending applications will <u>not</u> be provided.
- If an application is "Cancelled", "Declined" or "Expired", the pre-authorization payment is released back onto the credit card or added back into the company account if paid by a credit on account.



Quick Checklist - Life and/or Accident & Sickness Licence

Fully completed online application. Keep in mind that the organization you are applying with <u>must</u> coincide with how you wish to conduct insurance business in Manitoba. Refer to Section 391 of <i>The Insurance Act</i> .
Primary Email address is required to receive Council Correspondence. Council's primary form of communication is via email, therefore, it is essential that the Council has a current working email address on file at all times.
Description of other employment/additional occupation. Depending on the type of occupation, you may be required to provide the employer's information, your position/title, and full job description.
Description of the facts to any "yes" answer under the suitability Questions section, including dates and the outcome ensuring copies of any relevant documentation are uploaded.
Entry of Professional Liability Insurance (Errors & Omissions). Requirements are outlined within Regulation 389/87 in accordance with section 371(1.1) of <i>The Insurance Act</i> .
A copy of the applicant's government issued photo identification (Full Legal Name, Date of Birth, and Residential Address must match the information within the online application).
Document verification of education and licensing history.
ICM accepts criminal record checks (CRCs) issued through the applicant's local RCMP or municipal police department, or through Sterling Backcheck . CRCs are not acceptable when issued through any other third-party provider. Only applicable to applicants who have not held a Manitoba licence for 12 months or longer, or have had a change to their criminal history. CRC must be current within 6 months. Residents of other Canadian jurisdictions and Residents of the United States please refer to the ICM's website for details on whether a CRC is required.
Applicants from other jurisdictions <u>without detailed web-based licence searches</u> require a certificate of authority/non-resident endorsement form.
Supervision Certificate (if applicable in your resident jurisdiction).
Copy of the Manitoba Articles of Incorporation and/or Business Name Registration Papers from the Manitoba Companies Office if applying in a Corporate and/or Business name.
Payment / Fee(s) in accordance with Regulation 73/93 – by VISA or MasterCard, or prepayment to the ICM by cheque or cash: \$240.00 for Life and Accident & Sickness; or \$150.00 for Life only; or \$90.00 for Accident & Sickness only.

Quick Checklist - General or Auto Only Licence (NOT the Operating Agent of the agency)

Determining what level of licence you qualify for in Manitoba is essential when applying online. We refer you to the <u>General Insurance Agents Licensing</u> <u>Rules</u> to assist you in determining what Level of licence you as an applicant would be suitable for. For example, an agent/broker acting under supervision in their home jurisdiction would be best suited for a Level 1 licence in Manitoba as per Section 3(1) of the Rules.
Fully completed online application. Keep in mind that the organization you are applying with <u>must</u> coincide with how you wish to conduct insurance business in Manitoba. Refer to Section 391 of <i>The Insurance Act</i> .
Primary Email address is required to receive Council Correspondence. Council's primary form of communication is via email, therefore, it is essential that the Council has a current working email address on file at all times.
Description of other employment/additional occupation. Depending on the type of occupation, you may be required to provide the employer's information, your position/title, and full job description.
Description of the facts to any "yes" answer under the suitability Questions section, including dates and the outcome ensuring copies of any relevant documentation are uploaded.
Entry of Professional Liability Insurance (Errors & Omissions) is required if the applicant is not covered under the General Agency policy. Requirements are outlined within Regulation 389/87 in accordance with section 371(1.1) of <i>The Insurance Act</i> .
A copy of the applicant's government issued photo identification (Full Legal Name, Date of Birth, and Residential Address must match the information within the online application).
Document verification of education and licensing history.
ICM accepts criminal record checks (CRCs) issued through the applicant's local RCMP or municipal police department, or through Sterling Backcheck only when accessed through the Insurance Council of Manitoba's landing page with Sterling Backcheck. CRCs are not acceptable when issued through any other third-party provider. Only applicable to applicants who have not held a Manitoba licence for 12 months or longer, or have had a change to their criminal history. CRC must be current within 6 months. Residents of other Canadian jurisdictions and Residents of the United States please refer to the ICM's website for details on whether a CRC is required.
Applicants from other jurisdictions without detailed web-based licence searches require a certificate of authority/non-resident endorsement form.
Payment / Fee in accordance with Regulation 73/93 – by VISA or MasterCard, or prepayment to the ICM by cheque or cash: State of the ICM by cheque or cash: State of the ICM by cheque or cash:

<u>Quick Checklist - Insurance Adjuster Licence (NOT the Designated Representative of the firm)</u>

Determining what level of licence you qualify for in Manitoba is essential when applying online. We refer you to the <u>Insurance Adjusters Licensing Rules</u> to assist you in determining what Level of licence you as an applicant would be suitable for. For example, an adjuster who requires supervision and/or requires their reports to be approved and/or countersigned in their home jurisdiction would be best suited for a Level 1 or 2 licence in Manitoba as per Section 3 of the Rules.
Fully completed online application. Keep in mind that the organization you are applying with <u>must</u> coincide with how you wish to conduct insurance business in Manitoba. Refer to Section 391 of <i>The Insurance Act</i> .
Primary Email address is required to receive Council Correspondence. Council's primary form of communication is via email, therefore, it is essential that the Council has a current working email address on file at all times.
Description of other employment/additional occupation. Depending on the type of occupation, you may be required to provide the employer's information, your position/title, and full job description.
Description of the facts to any "yes" answer under the suitability Questions section, including dates and the outcome ensuring copies of any relevant documentation are uploaded.
A copy of the applicant's government issued photo identification (Full Legal Name, Date of Birth, and Residential Address must match the information within the online application).
ICM accepts criminal record checks (CRCs) issued through the applicant's local RCMP or municipal police department, or through Sterling Backcheck only when accessed through the Insurance Council of Manitoba's landing page with Sterling Backcheck. CRCs are not acceptable when issued through any other third-party provider. Only applicable to applicants who have not held a Manitoba licence for 12 months or longer, or have had a change to their criminal history. CRC must be current within 6 months. Residents of other Canadian jurisdictions and Residents of the United States please refer to the ICM's website for details on whether a CRC is required.
A statement, signed by at least three reputable persons resident in the province, as to the applicant's trustworthiness and competency is required under Section 385(3) of <i>The Act</i> .
Payment / Fee in accordance with Regulation 73/93 – by VISA or MasterCard, or prepayment to the ICM by cheque or cash: \$90.00 for a Level 1 or Level 2 Adjuster Licence; or \$200.00 for a Level 3 or 4 Adjuster Licence.

Quick Checklist - Restricted Insurance Agent (RIA) Licence

	luding mandatory sponsorship authorization by an insurer licensed in Manitoba to undertake the class of insurance tity you are applying with <u>must</u> coincide with how you wish to conduct insurance business in Manitoba. Refer to
Primary Email address is required to re the Council has a current working ema	eceive Council Correspondence. Council's primary form of communication is via email, therefore, it is essential that ill address on file at all times.
	poration and/or Business Registration from the Manitoba Companies Office. Not required if member of the Canada edit union under The Credit Unions and Caisses Populaires Act.
	e (Errors & Omissions) is required as outlined within <u>Regulation 389/87</u> in accordance with section 371(1.1) of <i>The</i> rof the Canada Deposit Insurance Corporation or a credit union under The Credit Unions and Caisses Populaires Act.
	ng for a Funeral Director licence or a Mortgage Broker licence, you must submit a copy of your licence issued under or your licence issued through <i>The Mortgage Brokers Act</i> .
Payment / Fee in accordance with Reg 1-4 employees = 5-10 employees = 11-15 employees = 16-20 employees = 21-99 employees = 100-249 employees = 250-499 employees =	ulation 73/93 – by VISA or MasterCard, or prepayment to the ICM by cheque or cash: \$150 \$225 \$375 \$500 \$700 \$1,500 \$3,000
o 500 or more employees =	\$5,500

<u>Quick Checklist - General Operating Agent or Insurance Adjuster Designated</u> <u>Representative Licence</u>

The applicant must qualify for an Operating Agent or Designated Representative licence in their home jurisdiction to qualify for this level of licence in Manitoba.
Fully completed online application. Keep in mind that the organization you are applying with <u>must</u> coincide with how you wish to conduct insurance business in Manitoba. Refer to Section 391 of <i>The Insurance Act</i> .
Primary Email address is required to receive Council Correspondence. Council's primary form of communication is via email, therefore, it is essential that the Council has a current working email address on file at all times.
Description of other employment/additional occupation. Depending on the type of occupation, you may be required to provide the employer's information, your position/title, and full job description.
Description of the facts to "yes" answers under the suitability Questions section, including dates and outcome ensuring copies of relevant documentation are uploaded.
Entry of Professional Liability Insurance (Errors & Omissions). Requirements are outlined within Reg 389/87 in accordance with section 371(1.1) of The Insurance Act.
A copy of the applicant's government issued photo identification (Full Legal Name, Date of Birth, and Residential Address must match the information within the online application).
Document verification of education and licensing history.
ICM accepts criminal record checks (CRCs) issued through the applicant's local RCMP or municipal police department, or through Sterling Backcheck only when accessed through the Insurance Council of Manitoba's landing page with Sterling Backcheck. CRCs are not acceptable when issued through any other third-party provider. Only applicable to applicants who have not held a Manitoba licence for 12 months or longer, or have had a change to their criminal history. CRC must be current within 6 months. Residents of other Canadian jurisdictions and Residents of the United States please refer to the ICM's website for details on whether a CRC is required.
Applicants from other jurisdictions without detailed web-based licence searches require a certificate of authority/non-resident endorsement form.
Copy of the Manitoba Articles of Incorporation and/or Business Name Registration Papers from the Manitoba Companies Office if applying in a Corporate and/or Business name.
A list of Branch Office addresses, including the name of the General Agent Level 3 or Adjuster Level 4 or 5 Licensed Branch Manager for each office.
A list of individuals who will be transacting insurance business on behalf of the agency or adjusting firm in Manitoba.
Full particulars, including name, position and contact information, of the owner(s), partners, director(s) or officer(s) of the corporation in order of control.
Adjuster applicants only: Signed statement from three reputable persons resident in the province.
Payment / Fee in accordance with Regulation 73/93 – by VISA or MasterCard, or prepayment to the ICM by cheque or cash: \$185.00 for the Agency Operating Agent annual licence fee; or \$200.00 for the Adjusting Firm Designated Representative annual licence fee.

Quick Checklist - Hail Agent or Adjuster Licence

Fully completed online application including mandatory sponsorship authorization by an insurer licensed in Manitoba to undertake the class of insurance applied for. Keep in mind that the entity you are applying with <u>must</u> coincide with how you wish to conduct insurance business in Manitoba. Refer to Section 391 of <i>The Insurance Act</i> .
Primary Email address is required to receive Council Correspondence. Council's primary form of communication is via email, therefore, it is essential that the Council has a current working email address on file at all times.
Description of other employment/additional occupation. Depending on the type of occupation, you may be required to provide the employer's information, your position/title, and full job description.
Description of the facts to any "yes" answer under the suitability Questions section, including dates and the outcome ensuring copies of any relevant documentation are uploaded.
Entry of Professional Liability Insurance (Errors & Omissions) is required for Hail Agents only as outlined within Regulation 389/87 in accordance with section 371(1.1) of <i>The Insurance Act</i> .
Copy of the Manitoba Articles of Incorporation and/or Business Registration from the Manitoba Companies Office.
Payment / Fee in accordance with Regulation 73/93 – by VISA or MasterCard, or prepayment to the ICM by cheque or cash: o \$90.00

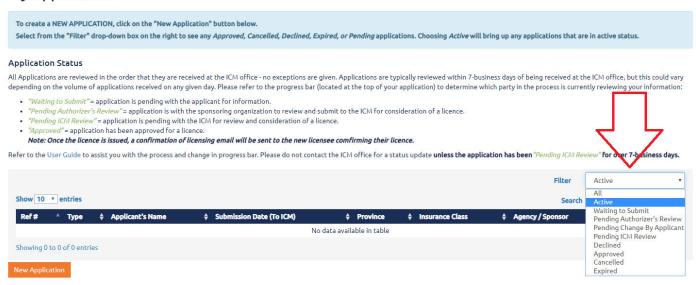
View your Application/Documents: Finding how to view applications and uploaded documents

Click on "Applications" then "My Applications".



Click on the drop-down arrow under "Filter" to change your status, and view prior applications. The instructions are also outlined in the blue box below. Within each application that you view, you will be able to view and download your attachments/uploaded documents.

My Applications



View your Payment History/Obtain A Receipt for payment:

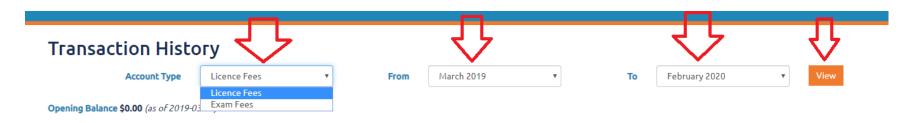
NOTE: Payments are only viewable to the individual that made the payment. i.e. if the payment was paid by the "Company", then the individual applicant would not be able to see this transaction, but the Authorizer with the "Company" would.

Click on "Payment" then "History".

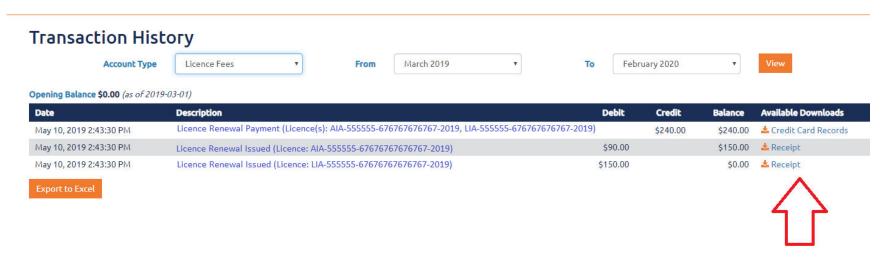


You can then select any search criteria for "Licence Fees" or "Exam Fees" and view your transactions, and obtain downloadable receipts, as sampled in the pictures below.

Sample Picture #1 - Search:



<u>Sample Picture #2 – Transaction History:</u>



Sample Picture #3 - Receipt:



466 - 167 Lombard Avenue Winnipeg, Manitoba R3B 0T6 T 204.988-6800 F 204.988-6801 website: www.icm.mb.ca email: contactus@icm.mb.ca

Receipt

Licence Renewal Payment

Rob Stark (User ID: 555555)

Total Amount: \$90

Transaction#	Transaction Date	Payment For	Description	Amount
2023398	May 10, 2019	Rob Stark (User ID: 555555)	Licence Renewal Payment (Licence: AIA-555555-6767676767 6767-2019)	\$90.00
			Total Amount:	\$90.00

^{*} For payment breakdown, review your online Transaction History page in your account within the ICM's Online

Please note this is not confirmation of a licence.

An applicant for a Manitoba licence is prohibited from transacting the business of insurance and/or acting within the definition of an agent/adjuster/incidental seller of insurance until such time as the Manitoba licence has been processed. Specific notice is sent to the applicant by email if an application is approved and a licence is issued.

Return & Refund Policy

Fees are non-refundable once an exam registration is made or a licence has been issued.

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